

Massachusetts Division of Insurance Annual Report  
Membership in Insured Preferred Provider Plans  
by Plan Type as of December 31, 2001

	<b>MEDICAL</b> <b>Insured Preferred Provider Plans <sup>1</sup></b> <b>Members By County</b>	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>MA</b>
		Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	Members at End of 2001	<b>Total 2001</b> <b>Members</b>
1	Aetna Life Insurance Company	675	425	2,040	0	5,781	723	799	12,232	25,621	0	5,288	2,349	32,518	6,810	95,261
2	Allianz Life Insurance Company of America	1	0	0	1	0	0	0	0	0	0	10	1	0	0	13
3	Blue Cross and Blue Shield of Massachusetts, Inc.	2,861	769	7,147	828	12,508	413	4,358	1,532	41,536	1,778	16,652	8,157	8,302	10,012	116,853
4	(The) Chesapeake Life Insurance Company	29	1	41	8	58	5	7	2	93	0	67	67	14	44	436
5	CIGNA HealthCare of Massachusetts, Inc. <sup>2</sup>	242	8	629	6	616	18	191	93	1,087	2	689	509	367	949	5,406
6	Community Health Plan	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7	ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	2	283	58	0	0	0	0	0	14	357
8	Connecticut General Life Insurance Company <sup>3</sup>	56	13	331	0	1,278	32	375	189	2,925	0	967	578	612	950	8,306
9	Conseco Medical Insurance Company <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10	Corporate Health Insurance Company	12	2	16	0	65	0	4	1	164	0	78	35	90	59	526
11	Fidelity Security Life Insurance Company <sup>5</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	Fortis Benefits Insurance Company	342	7	12	66	102	0	5	0	296	172	103	54	32	47	1,238
13	Fortis Insurance Company	172	0	70	15	417	4	19	2	479	8	141	113	61	42	1,543
14	GE Group Life Assurance Company <sup>6</sup>	4	0	9	0	93	0	1	11	234	0	67	30	35	84	568
15	Gerber Life Insurance Company	773	0	253	108	123	0	0	0	218	380	123	439	22	117	2,556
16	Great-West Life & Annuity Insurance Company	0	0	5	0	191	0	0	0	5	0	0	0	59	7	267
17	(The) Guardian Life Insurance Company of America	97	27	255	14	669	26	31	5	2,933	8	880	384	513	741	6,583
18	Harvard Pilgrim Health Care, Inc.	632	6	730	43	1,890	20	20	41	6,145	3	3,939	1,554	1,845	1,000	17,868
19	Health New England, Inc.	0	1,912	0	0	4	249	4,001	1,314	13	0	0	0	2	88	7,583
20	John Alden Life Insurance Company	510	55	289	774	1,115	80	872	187	1,663	27	801	468	389	353	7,583
21	Legion Insurance Company	4	10	0	6	22	26	728	129	31	0	24	7	0	14	1,001
22	Markel Insurance Company	1	662	472	2	306	1	3	12	54	1	8	8	12	54	1,596
23	(The) MEGA Life and Health Insurance Company	395	163	382	30	955	179	549	252	3,280	48	585	420	5,045	674	12,957
24	Metropolitan Life Insurance Company <sup>7</sup>	64	13	45	4	347	34	321	167	840	11	395	70	356	168	2,835
25	Mid-West Life Insurance Company of Tennessee	1,604	134	645	152	1,079	62	390	175	1,659	110	1,037	1,079	105	657	8,888
26	Mutual of Omaha Insurance Company <sup>8</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
27	National Health Insurance Company <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
28	New England Life Insurance Company	615	0	70	15	526	11	210	58	1,030	25	460	189	229	74	3,512
29	Phoenix Life Insurance Company <sup>9, 10</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Pilgrim Health Care, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
31	Pioneer Life Insurance Company <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
32	Trustmark Insurance Company	3	1	0	0	1	0	4	0	212	0	18	3	2	2	246
33	Tufts Associated Health Maintenance Organization, Inc.	1,107	153	2,352	42	5,854	340	1,678	971	17,485	8	7,705	4,190	4,531	3,314	49,730
34	UniCARE Life and Health Insurance Company	32	9	77	0	312	22	267	227	1,270	0	403	165	268	309	3,361
35	United HealthCare Insurance Company	1,123	288	2,756	49	4,996	85	1,032	189	9,419	12	4,136	2,383	3,366	3,257	33,091
36	United of Omaha Life Insurance Company <sup>11</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total MEDICAL Plan Members</b>	<b>11,354</b>	<b>4,658</b>	<b>18,626</b>	<b>2,163</b>	<b>39,308</b>	<b>2,332</b>	<b>16,148</b>	<b>17,847</b>	<b>118,692</b>	<b>2,593</b>	<b>44,576</b>	<b>23,252</b>	<b>58,775</b>	<b>29,840</b>	<b>390,164</b>
	<b>2001 Massachusetts Population <sup>12</sup></b>	<b>226,809</b>	<b>134,137</b>	<b>540,360</b>	<b>15,402</b>	<b>730,296</b>	<b>71,610</b>	<b>455,862</b>	<b>152,876</b>	<b>1,463,454</b>	<b>9,938</b>	<b>653,232</b>	<b>481,059</b>	<b>682,062</b>	<b>762,207</b>	<b>6,379,304</b>
	<b>2001 Market Penetration Rate <sup>13</sup></b>	<b>5.01%</b>	<b>3.47%</b>	<b>3.45%</b>	<b>14.04%</b>	<b>5.38%</b>	<b>3.26%</b>	<b>3.54%</b>	<b>11.67%</b>	<b>8.11%</b>	<b>26.09%</b>	<b>6.82%</b>	<b>4.83%</b>	<b>8.62%</b>	<b>3.91%</b>	<b>6.12%</b>

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1 Information reported by carriers offering a MEDICAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1,"  
2 which instructs carriers to exclude members for whom the carrier did not bear any financial risk.  
3 Effective January 1, 1999, Healthsource of Massachusetts Inc. changed its name to CIGNA HealthCare of Massachusetts, Inc.  
4 December 31, 2000 membership of 24,245 Massachusetts members originally submitted was over-reported. 2000 membership has been adjusted to reflect actual membership of 7,492 Massachusetts members.  
5 Company removed all managed care requirements from its plans including the requirement to seek services from a preferred provider in order to obtain a higher level of benefit.  
6 Fidelity Security Life Insurance Company notified the Division that the carrier no longer insured Massachusetts lives and requested that the plan be withdrawn from the list of approved insured preferred provider plans in Massachusetts.  
7 Effective January 1, 2001 Phoenix American Life Insurance Company changed its name to GE Group Life Assurance Company.  
8 Effective August 31,1996, New England Life Mutual Life Insurance Company merged into Metropolitan Life Insurance Company which is the surviving entity.  
9 Mutual of Omaha Insurance Company reported zero insured members as of December 31, 2001.  
10 Effective February 27, 2001, Phoenix Life Insurance Company (formerly known as Phoenix Home Life Mutual Insurance Company) notified the Division that it intended to discontinue and nonrenew all large and small group business in Massachusetts.  
11 Effective June 25, 2001, Phoenix Home Life Mutual Insurance Company demutualized and changed its name to Phoenix Life Insurance Company.  
12 United of Omaha Life Insurance Company reported zero insured members as of December 31, 2001.  
13 2001 Population Source: Table T1. Population Estimates[3], Population Estimates Program, Population Division, U.S. Bureau of the Census, March 27, 2002 - estimated population by county as of July 1, 2001  
Total MEDICAL insured preferred provider plan members in each county divided by the 2001 population in each county.